

# **Leadership and Impact**

**Michael Cavanagh,  
CGS Chairman (2007-15)**

**Scottish Athletics  
Club Leaders Conference  
Hilton, Glasgow - 29 Oct 2016**



# Leadership and Impact

- **My Leadership Development - the Leadership Trust**
- **Five Impacts**
- **Putting Knowledge Into Practice**



# Leadership Trust

**The LT Definition of Leadership:  
Using our personal power to win  
hearts and minds of others to  
achieve a common purpose.**



# Personal Power

**Personal Power is a combination of your history, your values, strengths and weaknesses, your presence and your impact upon others.**

**It is unique to you.**



# Hearts and Minds

We start with the **heart** first to build trust, respect & confidence in us as their leader. To generate feelings of being valued, recognised, listened to.

We win **minds** with clear direction and expectations. State firm boundaries of territory, authority and responsibility to operate within.



# Common Purpose

Clarity and understanding on what is  
to be achieved ..... by when .....  
and by whom .....

with a clear and coherent rationale



# The Five Impacts

- **Impact of Others on Self**
- **Impact of Events on Self**
- **Impact of Self on Others**
- **Impact of Self on Events**
- **Impact of Self on Self**

# Impact of Others on Self





# Impact of Events on Self



# Impact of Self on Others



# Impact of Self on Events



# Impact of Self on Self



# Leadership and Impact

Thanks for Listening .....

..... Any Questions?

